

THE WÜRTH GROUP AT A GLANCE

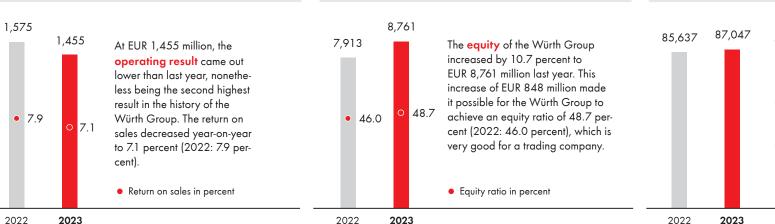
		2022	2023
Sales	in millions of EUR	19,933	20,396
Employees	number of	85,637	87,047
Pre-tax operating result*	in millions of EUR	1,575	1,455
Return on sales	in %	7.9	7.1
EBIT	in millions of EUR	1,575	1,502
EBITDA	in millions of EUR	2,379	2,364
EBITDAR	in millions of EUR	2,455	2,459
Net income for the year	in millions of EUR	1,194	1,136
Cash flows from operating activities	in millions of EUR	867	2,002
Capital expenditure	in millions of EUR	1,178	1,312
Equity	in millions of EUR	7,913	8,761
Net debt	in millions of EUR	987	455
Total assets	in millions of EUR	17,188	17,995
Rating S&P Global Ratings		A/stable	A/stable

The consolidated financial statements of the Würth Group are prepared in accordance with the International Financial Reporting Standards (IFRS).

PRE-TAX OPERATING RESULT in millions of EUR

* Earnings before taxes, before amortization of goodwill, brands, and financial assets, before the collection of negative differences recognized in profit or loss, before the adjustment of purchase price liabilities from acquisitions through profit or loss, and before changes recognized in profit or loss of non-controlling interests disclosed as liabilities

SALES	in millions of	fEUR
19,933	20,396	With sales of EUR 20.4 billion (2022: EUR 19.9 billion), the Würth Group set another sales record in 2023. This corresponds to an increase of 2.3 percent. Adjusted for exchange rates, growth came out at 3.5 percent. In Germany, the Würth Group achieved growth of 5.6 per- cent, with Adolf Würth GmbH & Co. KG, the parent company and at the same time largest single company in the Group, grow- ing by 6.1 percent. The companies outside Germany increased sales by 0.2 percent.
2022	2023	



EQUITY in millions of EUR

EMPLOYEES as of 31 December

The **number of employees** in the Würth Group rose by 1.6 percent to 87,047. In Germany, the Würth Group had 27,128 employees on the payroll (2022: 26,113), while Würth companies abroad reported 59,919 employees (2022: 59,524). In the 2023 fiscal year, 43,967 employees worldwide worked in the sales force (2022: 43,297).